We want a lightly structured but engaging format to spark conversation and interaction. The goal is to extract specific insights and knowledge and allow our guests to co-create some interesting ideas without heavy preparation.

### **Formats**

#### Option A: Mini Cafe

- We present a list of potential example locations (urban/rural, highway/village, dry/flood-sensitive...)
- Guests use dot-voting to indicate most interesting ones (top 2/3).
- Discuss for top 2/3:
  - What business models could work here?
  - Who benefits? Who pays?
  - What challenges/obstructions?

# Option B: Role-play

- We assign guests with a specific role
  - Local farmer
  - Municipality planner
  - Entrepreneur
  - Ecologist
  - Water authority
  - 0
- We provide a example location and scenario where we provide a Roadwater Hub → what does each guest need to make it work (in their assigned role)?
- We can stimulate a conversation between roles where they role-play negotiations, barrier solutions...

#### Option C: Yes, but...

- We just pitch: "All new roads should harvest and re-use rainwater".
- We go from guest to guest, and each replies with "Yes, but..." and gives a challenge
  - We note the challenges on post-its
- Second round, we go from guest to guest again, but this time they reply with "Yes, and..." and adds a value case or solution
  - Which we note

## **Dimensions**

- Location types
  - Urban ring roads
  - Rural backroads
  - Rural highways
  - Industrial zones
  - Agricultural areas

- Flood-sensitive areas
- Drought-sensitive areas

## Value models

- Public funding
- Private enterprise
- Water credits, incentives
- Local cooperations
- Utility partnerships
- Flexibility models (cfr electricity market)

### Stakeholders

- Road authorities
- Local government
- Utilities
- Farmers
- Industry
- Ecological management
- Urban green space management
- SMEs providing related services (treatment, storing, monitoring...)
- Construction
- Investors
- Regulators
- Residents

### Stakeholder involvement

- Owning infrastructure
- Maintaining infrastructure
- Saving money
- Earning money
- Stimulating CAWHs

### Barriers

- Legal
- Public acceptance (not in my backyard)
- Technical complexity
- Maintenance
- Responsibility (or not in my budget)

### Scale, replication

- Pilots (1-time)
- Scalable, modular systems
- Integration with road maintenance